



**The Houston Association of Professional Landmen  
41st ANNUAL TECHNICAL WORKSHOP  
Thursday, April 29, 2010**

***SPECIAL THANKS TO:***

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**BAKER & MCKENZIE**

# Program Agenda

- 8:00 – 8:20 am Registration
- 8:20 – 8:30 am Opening Remarks
- 8:30 – 9:30 am Operating Agreements – Overview and Legal Discussion
  - By **Donald D. Jackson**, Partner of Haynes and Boone, L.L.P. in Houston, Texas. Don Jackson has 17 years of wide-ranging litigation experience with particular emphasis on energy industry matters. His energy industry litigation experience includes disputes over royalties, prudent operations, lease terminations, and operator removal. Prior to becoming an attorney, Mr. Jackson was a reservoir engineer with Exxon for 5 years, where he developed oil and gas properties in South Texas and Alaska's North Slope. With such "inside out" experience, Mr. Jackson has represented supermajors and small independents in all phases of co-owner and landowner disputes, involving onshore and offshore properties. He is Chair Elect of the Oil, Gas & Mineral Law Section of the Houston Bar Association, a Fellow of the Houston Bar Foundation, and a registered Professional Engineer in Texas (inactive). He holds a B.S. from Southern Methodist University, an M.S.Ch.E. from the University of Houston, and a J.D. with honors from the University of Texas.
- 9:30 – 10:30 am E&P Economics
  - By **Mike Reddin**, President and CEO of Davis Petroleum Corp., a privately-owned oil and gas company focused in the U.S. gulf coast and deepwater Gulf of Mexico. Mr. Reddin also recently served as the President and CEO of Kerogen Resources, an independent focused on North American shale plays. He has 28 years of experience in the upstream oil and gas industry with a diverse number of technical, operational, commercial and leadership roles. At Vastar Resources, he served as onshore U.S. Business Unit Leader, Manager of Business Development and Manager of Corporate Planning. Following the acquisition of Vastar by BP, he spent 8 years at BP where he served as Vice-President of Developments and Vice President of Production for the Gulf of Mexico. Mr. Reddin graduated from Texas A&M University with a degree in Mechanical Engineering. He currently serves on the Industry Advisory Council at Texas A&M University and is a former director of the Rocky Mountain Oil and Gas Association, and of Rebuilding Together Houston, the nation's largest non-profit home repair organization.
- 10:30 – 10:45 am Break
- 10:45 – 11:45 am A&D Economics and Industry Update
  - By, **Ken Olive**, President, CEO and founder of The Oil & Gas Asset Clearinghouse. Since its formation in 1993, The Clearinghouse has become the industry leader in live and internet auction marketing of oil and gas assets as well as one of the leading technical and transaction advisors in the industry. Mr. Olive is a member of numerous industry professional associations and is a Director of IPAA's South East Region. In 1997, Mr. Olive was named Entrepreneur of the Year in the category of Energy and Energy Services by the Ernst and Young's Entrepreneur program. Mr. Olive is a former President of HAPL and was named Outstanding Landman in 1987. He also received the APEX award from AAPL for professional excellence and for his entrepreneurial spirit. Olive graduated from Texas Tech University in 1974 with a BBA degree.

# Program Agenda

- 11:45 – Noon Break
- Noon – 1:00 pm Negotiating Workshop
  - By, **Dan Reid**, Managing Director and founder of Paladin International, LLC and Paladin Special Operations Branch, LLC. Paladin International, LLC is an international negotiations and business development firm and Paladin Special Operations Branch is an international security and crisis management firm. Both companies emphasize the domestic and international energy sector and specialize in areas of new country entry/business development, negotiations, business/personal risk mitigation, security and crisis management. Mr. Reid has been a professional negotiator and strategic risk analyst for over 25 years. His work includes engagements in over 35 foreign countries on every continent except Antarctica. He has worked with diverse groups ranging from tribal chiefs and paramilitary organizations to senior political and military officials and heads of multinational corporations. Other affiliations include the Harvard University School of Law and the MIT Program on Negotiations. At Paladin, he directs operations from two offices in Denver, Colorado and one in Hereford, England. He also serves as an Adjunct Professor of the Graduate School of Business at Colorado State University where he teaches International Business and Strategic Business Negotiations. Mr. Reid formerly served as Manager of Land, Legal and Marketing for Ampolex (USA) Inc. an Australian E&P Company. Reid is a graduate of the University of New Mexico where he received B.A degree and received his MBA in 1991 from Colorado State University. He is also board certified in security management by ASIS International and a decorated Vietnam combat veteran.
- 1:00 - 2:00 pm Ethics and Negotiation
  - By, **Curtis D. Horne, CPL**, Curtis D. Horne & Associates, LLC. Mr. Horne is an independent landman based in the Houston, Texas area, and his firm provides clients with a full range of field land services. Mr. Horne began his career as a landman in 1981, and most of his land consulting work has been in Texas, Oklahoma, Arkansas and Montana. He is an instructor for the AAPL CPL Exam Review and for the AAPL Introduction to Field Land Practices seminar, where he has presented on topics including real property law, contract law, oil & gas leases, title opinions, curative, conveyances, interest calculations, negotiations and ethics. He has also been a speaker and instructor at numerous other local land and land administration associations. He is a member of the AAPL Education Committee, was Chairman of AAPL Ethics Committee 2008-2009, and is the Past Chairman of the Certification and Field Landman Committees. He served on the AAPL Executive Committee as Treasurer 2007-2008. Mr. Horne was named recipient of the 2008 AAPL Education Award, the 2007 AAPL Best Member Communication Award and the 2002 AAPL Field/Independent Landman Award. Mr. Horne is a member of the North Houston Association of Professional Landmen, and HAPL, where he served on the Executive Committee as Treasurer for 2007-2008.
- 2:00 – 2:15 pm Break

# Program Agenda

- 2:15 – 3:15 pm Land & Legal Issues in Shale Plays
  - By, **Michael J. Byrd & Louis J. Davis**, Partners at Baker & McKenzie, LLP. Mr. Byrd is a Partner at Baker & McKenzie where he serves as Chair of the firm's U.S. Domestic Oil and Gas Practice. He represents clients in all phases and sizes of acquisitions and divestitures of producing properties and oil and gas companies. His practice specializes in agreements covering a broad range of upstream transactions; title and conveyancing; providing guidance to land departments on day-to-day issues, and he represents clients in various oil and gas litigation matters, concerning surface / mineral owner disputes, breach of contract, operating agreements, royalty, and title and environmental defects asserted in connection with purchases of producing properties. Mr. Byrd has made numerous presentations to industry and land organizations and has authored or co-authored over 30 articles or presentations appearing in various industry legal publications, including *State Bar of Texas Oil, Gas and Energy Resources Law Report*, *Oil and Gas Investor*, the *Landman* magazine and numerous *HAPL Bulletins*. He is recognized as a *Texas Super Lawyer* by *Energy & Natural Resources*, and was named as one of *The Best Lawyers in America*, Natural Resource Law in 2010. Mr. Byrd is Board Certified in Oil, Gas and Mineral Law by the Texas Board of Legal Specialization. He graduated with honors from the University of Texas Business School and is an honors graduate from the University of Texas School of Law. In addition to Texas, he is licensed in Louisiana.
  - Mr. Davis is a Partner at Baker & McKenzie, LLP where his practice focuses entirely on oil, gas and mineral law. He represents clients in the preparation and review of all types of agreements and transactions concerning oil and gas exploration and production, and for acquisitions and divestitures of oil and gas properties. Much of his practice includes advising and assisting land management and in-house counsel of energy companies. His A&D work includes serving as lead counsel on numerous property and equity transactions, collectively valued at over \$3 Billion. Mr. Davis has authored, co-authored and presented numerous papers for legal and industry organizations, including the *State Bar of Texas*, *Oil, Gas and Energy Resources Law Report*, *Dallas Bar Association*, *AAPL* and *HAPL*. He has consistently been named as a *Texas Super Lawyer* by *Energy & Natural Resources*, and was recently recognized among *The Best Lawyers in America*, Natural Resource Law in 2010. Mr. Davis is Board Certified in Oil, Gas and Mineral Law by the Texas Board of Legal Specialization. Mr. Davis received his B.A. from Southwestern University and his J.D. from University of Houston Law Center.
- 3:15 - 4:15 Gulf of Mexico Update
  - By, **J. Keith Couvillion**, Deepwater Land Manager, Chevron USA Inc. At Chevron, Mr. Couvillion supports the company's Deepwater Gulf of Mexico Exploration and Projects Business Unit located in Houston, Texas. Mr. Couvillion originally joined Texaco after graduating from college and has worked either onshore or offshore for the past 30 years in many capacities supporting Texaco, and now Chevron's, exploration and production operations onshore and offshore in the Gulf of Mexico region. Mr. Couvillion is active in many industry trade and professional associations supporting OCS activities throughout the United States. He currently serves as an active member of various industry trade and professional organizations. Mr. Couvillion is a frequent presenter in industry and academic forums both domestically and internationally addressing offshore issues. He also has published numerous articles on topics of interest to the offshore industry. Mr. Couvillion graduated from Lamar University in 1978 and 1979 where he obtained both a Bachelors and Masters Degree in Business.
- 4:15 Closing & Adjourn