

# **Houston Association of**

# **Professional Landmen**

September 1, 2016

<u>www.hapl.org</u>

HAPL Bulletin #454

## HAPL UPCOMING EVENTS:

September 6 HAPL Luncheon, Houston Petroleum Club

September 29 HAPL 7<sup>th</sup> Shale Play Seminar & Social, Smith & Wollensky Restaurant

October 13 HAPL 62<sup>nd</sup> Executive Night, Hilton Americas

October 15 HAPL 28<sup>th</sup> Fall Saturday Seminar, Percheron Office

November 1 HAPL Luncheon, Houston Petroelum Club

November 8 HAPL 22<sup>nd</sup> Offshore Seminar & Reception, Federal Reserve Building

November 14 HAPL 62<sup>nd</sup> Golf Tournament, Kingwood Country Club

December 6 HAPL Luncheon, Houston Petroleum Club

#### HAPL 62<sup>ND</sup> ANNUAL EXECUTIVE NIGHT



Register online at <a href="http://www.hapl.org/events/618/">http://www.hapl.org/events/618/</a>

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Second VP - Allyson Johnstone Howard, CPL Helmsman Minerals, LLC <u>allyson@helmsmanminerals.com</u> 713-273-4242



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Director – Tyler Woodruff Alamo Resources II, LLC <u>twoodruff@alamoresources.com</u> 713-224-2500

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OUTSTANDING LANDMAN – Stephanie Sullivan, CPL Independent ssullivan5001@gmail.com 713-504-9814

OUTSTANDING SENIOR AWARD – Mike Gibson, CPL Cinco Energy Management Group <u>mgibson@cincoland.com</u> 713-463-6009

PAST PRESIDENT'S COUNCIL– Alan Morgan, CPL Remora Oil Company <u>amorgan1@flash.net</u> 281-980-6455

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SALTWATER FISHING TOURNAMENT–Jerry Niekamp/Katie Eisterhold Dunn Exploration Company, LLC <u>iniekamp@dunnexploration.com</u> / <u>keisterhold@dunnexploration.com</u> 713-533-1217

SATURDAY SEMINAR (FALL) – Zach Morgan Marathon Oil Company <u>zmorgan@marathonoil.com</u> 281-206-5165

Stewart O'Neal, RPL ConocoPhillips Company <u>stewart.oneal@conocophillips.com</u> 832-486-2662

SATURDAY SEMINAR (SPRING) – Zach Morgan Marathon Oil Company <u>zmorgan@marathonoil.com</u> 281-206-5165

SCHOLARSHIP – Stephanie Sullivan, CPL Independent ssullivan5001@gmail.com 713-504-9814

SERVICE – Mimi McGehee mrm1915@aol.com Independent 713-784-0166

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SOCIAL (NEXT GENERATION LANDMAN) – Temple Anderson/Matt Brennan Purple Land Management / IHS tanderson@purplelandmgmt.com / matt.brennan@ihs.com 281-935-9953 / 281-217-9297

SOCIAL (OFFSHORE) – Bailey Coe Eni US Operating Co., Inc. bailey.coe@enipetroleum.com 713-393-6136

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SOCIAL (LOUISIANA) – Eric M. Thomas, CPL SunCoast Land Services, Inc. <u>erict@suncoastland.com</u> 713-375-3300

SOCIAL (SOUTH TEXAS) – Joe Dichiara, RPL BAYTEX Energy joseph.dichiara@baytexenergy.com 713-402-1934

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Kris Korté Texas Petroleum Investment Company <u>kriskorte@gmail.com</u> 832-485-4348

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TRIBUTE TO EDUCATION – Stephanie Sullivan, CPL Independent ssullivan5001@gmail.com 713-504-9814

UNIVERSITY LIASION – Kristen Hunter Chevron USA, Inc. <u>Kristen.hunter@chevron.com</u> 713-372-1708



#### HAPL WANTS YOUR NOMINATIONS FOR THE COMPANY OF THE YEAR

Send nominations with supporting information to Committee Chairman, Michael Gibson, CPL at <u>mgibson@cincoland.com</u>. The deadline for nominations is September 15, 2016. If you have any questions concerning this award, please contact Michael at the above email address or you may call him at: 713-463-6009.

#### HAPL Company of the Year Award

The purpose of this award is to recognize an outstanding company within the Oil and Gas Industry for its contributions in support of the Land Profession. The Company will demonstrate that support by:

- Providing advancement and support of the land profession;
- Encouraging and supporting participation in HAPL and AAPL by its employees;
- Continued participation in industry affairs; and
- Participation in civic and charitable contributions to its local community.

#### HAPL WANTS YOUR NOMINATIONS FOR THE OUTSTANDING LANDMAN OF THE YEAR

Send nominations with supporting information to Committee Chairman, Stephanie Sullivan, CPL at <u>ssullivan5001@gmail.com</u>. The deadline for nominations is September 15, 2016. If you have any questions concerning this award, please contact Stephanie at the above email address or you may call her at: 713-504-9814.

#### **Guidelines for Outstanding Landman Award:**

The purpose of this award is to recognize an outstanding Landman for his or her contribution to the advancement of the Landman profession, participation in the HAPL and AAPL, participation in industry affairs or civic contributions to their community. The recipient should be a person of strong moral character and impeccable integrity in the profession. Although consideration should be given to his or her contributions to AAPL affairs, primary consideration for this award should be the contribution to and association with matters pertaining to the HAPL. The award should indicate the type of performance that the Houston Landmen wish to encourage in their association and in the Landman profession in general. The award should be treated with the utmost respect and granted only in instances where the Landman under consideration is duly qualified.

- This award should be given on an annual basis if a properly qualified landman can be selected. There should be no mandatory rule that the award should be granted each and every year.
- The recipient shall not be the current president, and preferably not one of the current officers, but could be a current director.
- The selection of a recipient shall be made for activities during the past three years, including the current year.
- The current president of the HAPL shall appoint the Chairman of the Outstanding Landman Committee (this historically has been the immediate past Outstanding Landman)
- The Chairman of the committee shall be the only person known to the public. The current president and the Committee Chairman should be the only two parties to know the identity of the members of the committee, along with the identity of the recipient. (With the exception of the Executive Administrator).
- The award should be made at the first meeting of the year following the year for which the recipient is being honored. However, at the discretion of the preceding year's president, the award may be given at the annual Executive Night. The recipient should be awarded a plaque and/or some other token of the recognition.
- The presentation should be made by the HAPL President or his designated representative with a resume of the facts supporting the recipients selection, preferably by starting early in his/her career and keeping the suspense as long as possible. (This award has been given since its inception by the immediate past Outstanding Landman). Consideration should be given in inviting the spouse/family of the recipient and, if present, an appropriate presentation of a boutonniere or corsage should be given.

Certainly the recipient should: Be a member of HAPL & Be a member of AAPL (however this is not mandatory)

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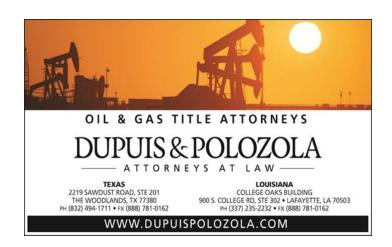
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#### MARK YOUR CALENDARS

#### AAPL OIL AND GAS LAND REVIEW, CPL/RPL EXAM

Format: Review Location: Hilton Garden Inn Houston Energy Corridor Date: September 13-16, 2016

Credits: 18.00 CEU & 1.00 CEU Ethics Speakers: A. Frank Klam, CPL, Owen M. Barnhill, CPL & Thomas M. Rucker II, CPL

#### SEMINAR DESCRIPTION - OIL AND GAS LAND REVIEW - September 13 - 16, 2016

The Oil and Gas Land Review is a fast-paced, intensive study of the topics covered by the CPL and RPL certification exams. Recognized throughout the industry as indicators of competency, proficiency and professionalism, AAPL offers these certifications that are proven to enhance a member's credibility in the industry and to increase earning potential for the landmen.

#### Register online at

https://personify.landman.org/PersonifyEbusiness/Events/ AAPLEventsCalendar/MeetingDetails.aspx?productId=1280 917

#### **AAPL 2016 TEXAS LAND INSTITUTE**

Location: Petroleum Club Houston 1201 Louisiana St, 35th Floor Houston, TX 77002

Date: September 26, 2016

**Time:** 8:00 AM - 5:00 PM

Credits: 6.00 CEU 1.00 CEU Ethics

**Cost early registration:** \$250 for members, \$375 for nonmembers; after 9/12 the price goes up \$50. **Cost early registration WEBINAR:** \$200 for members, \$325 for non-members; after 9/12 the price goes up \$50. **Accreditation:** 7 CPL/RPL/RL recertification credits, including 1 ethics credit

#### **CLICK HERE FOR MORE INFORMATION!**

Register online at <u>https://personify.landman.org/PersonifyEbusiness/Events/A</u> <u>APLEventsCalendar/MeetingDetails.aspx?productId=1618073</u>

#### HAPL SEPTEMBER LUNCHEON

The next HAPL luncheon will be held on <u>Tuesday, September 6, 2016, the day after Labor Day</u>, at the Houston Petroleum Club from 11:30am to 1:00pm. You can find the form to prepay for the year <u>here</u>. There will be 8 luncheons held from September through May. When you prepay, you only pay for 7 luncheons. Please fill out the form and mail to the HAPL office before the first luncheon in September. Chairman David J. Porter, of the Texas Railroad Commission, will be speaking at our September luncheon. 1 RPL/CPL credit will be available. You can register online <u>here</u>.



For more industry events, check out the HAPL calendar at <a href="http://www.hapl.org/events/month/">http://www.hapl.org/events/month/</a>







## HAPL OFFICER FORUM 2016-2017 HAPL FIRST VICE PRESIDENT BEN EISTERHOLD, RPL

Thank you for the honor, privilege, and opportunity to serve another term as an HAPL officer.

When I first saw our President's theme of "Tomorrow Hopes We've Learned Something from Yesterday", my mind immediately went to what lies between yesterday and tomorrow, which is "today".

Most of us will agree that the industry as a whole was more upbeat "yesterday" when oil was in the \$80-\$110 bbl range. Work was plentiful, driven by a US working rig count that topped out at over 2,000. There were more opportunities that were easier to find, the proverbial fruit was certainly hanging lower.

As I write this article, or "today", the price of oil is in the low \$40's and there are well under 500 rigs running in the US. Times are certainly lean, and many good people have been laid off and are looking for work. Others are concerned with additional rounds of layoffs that may be on the way.

What does "tomorrow" look like? I do believe we will see a tomorrow that is more like the yesterdays of higher commodity prices and increased drilling activity, but when will this tomorrow come? Will it be next year, or sometime in the next five years or maybe even ten? None of us know the answer to this question or have any control over when the rebound will come, but we can use key learnings from the past to improve ourselves professionally so we will be better positioned not only when the good times of tomorrow come back, but also through however many "todays" we need to endure until we get there.

#### How do we do this exactly?

**Make Yourself Invaluable to Your Client/Employer** - Do everything you can to perform as well as you can at work. While at the office or in the courthouse, focus on hard work, efficiency, and innovation. Always approach tasks proactively and with a positive "can do" attitude. Exhibiting these qualities will help you continue working in today's lean times and will build your credibility and reputation to best take advantage of the better days that are to come tomorrow.

**Network and Build Relationships**– Some aspects of land work are very social in nature, be it buying a lease from a resident farmer, negotiating a farmout with a landman at another company, or interviewing to work as a broker or in-house with a new company. HAPL provides several opportunities throughout the year for our members to network (specifically nine socials/happy hours, and golf, skeet shoot, and fishing tournaments). In addition to being lots of fun, these are great opportunities to make professional connections that are critical in our line of work. You never know when you may need to buy a lease from the landman whose company owns minerals where your client wants to drill, need a farmout from the landman you had a drink with at the Permian Social, or interview for new work with someone you met at Executive Night.

Educate Yourself to Broaden and Deepen Your Skillset– There are opportunities here for all of our members, be it the brand new landman two years in the industry or the experienced veteran that has war stories from working all of the major basins in the Lower 48. For the inexperienced landman, take advantage of all the training you can find and have the time and resources to attend. Just because the training doesn't relate to something you're working on right now doesn't mean it won't relate to what you'll be working on in the future. You may even learn some things you didn't know that you didn't know! For the experienced Landman, even though you've amassed a wealth of experience, don't lose sight of the fact that land work continuously evolves. As the technical side of our industry is more complex than it was in the days of cable tool rigs and creekology, the land business has become more complex as ownership becomes more carved up over time and multiple tracts become drillsite tracts through horizontal drilling. HAPL provides plenty of affordable educational opportunities spread throughout the year for our members focusing on a number of different topics. I encourage you to take advantage of these opportunities to build on your knowledge and skills you can put to work today and tomorrow.

In closing, I encourage you to make the best of today and prepare for tomorrow by staying plugged in to HAPL and take advantage of the continuing education and networking opportunities our organization provides. I look forward to seeing you at the events over the course of this next year where we can network and learn together. The more focus we put on maximizing "today" to its fullest potential, the greater the rewards will be when "tomorrow" comes!



Ben Eisterhold, RPL HAPL First Vice President



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## HAPL 7<sup>TH</sup> SHALE PLAY SEMINAR & SOCIAL

	HAPL Shale Seminar	
DATE: Thursday, September 29, 2016		
LOCATION: 4007 Westheimer Rd. Hou	iston, TX, 77027	
(Smith & Wollensky restau	rant, 2nd floor window room)	
<b>COSTS:</b> \$90.00 for members and \$100	.00 for non-members.	
Free \$25 gift card to Smith &	Wollensky for every paid attendee.	
PARKING: Free – Valet provided by Sn	nith & Wollensky	
<b>REGISTRATION:</b> 9:15 - 10:00 am	<b>SEMINAR:</b> 10:00 am – 4:15 pm	<b>SOCIAL:</b> 5:00 – 8:00 PM
Sirloiı Chicken So	erved with a mixed green salad and chon with roasted asparagus and whipped paillard with olive oil poached tomator oft drinks, coffee and iced tea will be pr **********	potatoes <b>or</b> es and arugula rovided.
	Speakers & Topics	
<ul> <li>McGinnis Lochridge</li> <li>Jonathan Garrett - "US Shale: Wood Mackenzie</li> <li>D. Bradley Gibbs - "Deductibili Kiefaber &amp; Olivia</li> <li>Margie Kloska (confirming spectrum)</li> </ul>	LC n in Paying Quantities and Keeping the Winning and Making Money in a Volati ity of Post Production Cost and New Ca eaker) - "What is Shale and the Differen Iman, presented by Ron Swanson"	le Environment" se Law"
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6 CPL/RPL/RL Credits (1 Credit towards Ethics), 3 CLE Credits

Registration is limited to the first 90 registrants. Register online at <a href="http://www.hapl.org/events/638/">http://www.hapl.org/events/638/</a>

To sponsor this event, please fill out the sponsor form <u>here</u>.

#### **POTASH BLOG**

#### BY: JOCELYN L. BUCKLEY & T.C. TURNER OF BUCKLEY & TURNER, PLLC

#### Potash in the Permian Basin of New Mexico

Potash is an abundant source for potassium and related salts, and is an essential nutrient for food crops (think fertilizer). Its name is derived from the historical method of production that involved leaching wood ash in large pots and scraping the white residue from the side of the pot. As a consequence, potash is pronounced pot-ash, and not poe-tash, as I initially suspected.

As is well known, West Texas and South Eastern New Mexico were once part of a vast shallow sea. As the sea evaporated, large deposits of salt and potash remained. The Carlsbad Mining District in New Mexico consequently contains one of the richest potash deposits in the world with the purest potash deposit, close to 80% pure, located in Lea County, New Mexico.

Potash mining in Southeastern New Mexico is big business as the area accounts for 75% of all U. S. Production. The Bureau of Land Management reports total sales volume for 2015 in New Mexico in excess of 1.7 million tons, with a total value of over \$500 million, and over \$21.7 million in royalties paid to the BLM. The 2015 Annual Report of the New Mexico State Land Office reports over \$4.5 million in potash royalties were paid to the state.

#### **DPA and Federal Oil and Gas Leases**

In the 1920's, the U. S. government set aside over 9 million acres for review and classification in order to begin potash conservation efforts. A 1939 Order of the Secretary of the Interior created an initial Designated Potash Area (DPA) of 23,000 acres. This area has subsequently been enlarged to encompass approximately 497,002 acres, with 350,613 acres rich in both potash and oil and gas.

Historically, there has been some friction between the potash mining community and the oil and gas community operating within the DPA. Recognizing these difficulties, the Secretary of the Interior passed Order No. 3324 on December 3, 2012 (the "Order"). The Order replaces earlier orders and outlines a framework by which potash mining companies and oil and gas companies can co-develop the DPA.

The Order outlines preferred methods to lease and produce known "barren areas," those without significant potash deposits, as well as methods to prove up the commercial viability of potash deposits in "unknown areas." The overall purpose of the DPA is conservation of potash deposits. Accordingly, the policy of the Department of the Interior is to deny drilling permits within the DPA.

There are three exceptions to the Department of the Interior's drilling permit policy. Permits will be granted for operations on "drilling islands," or on "barren areas" the BLM has determined will not be affected by drilling operations. Additionally, a drilling island not created by the Order or a prior order, can be established if the oil and gas lessee as well as the nearest potash lessee jointly petition the BLM.

Once an application to drill is approved, the BLM creates a Development Area and determines drilling island locations. Operations within the Development Area should occur on a barren area or from a drilling island and should be managed under a unitization or communitization agreement. Buffer zones of a 1/4 mile for oil wells and a 1/2 mile for gas wells are required.

An interesting effect of the DPA is the ability of a lessee to petition the BLM to suspend his oil and gas lease so long as potash operations occur on the leased premises. 43 CFR 3102.4-4 (the "Statute") provides for the suspension of all operations and production in the interest of conservation of natural resources. Upon approval by the BLM, the Statute extends the term of the lease for the suspension period, during which it cannot expire. No rental or minimum royalty payments are due during the suspension.

This article is by no means meant to be a comprehensive guide to oil and gas operations within the DPA. The foregoing are some of the major highlights. The Department of the Interior's press release re: Order No. 3324 can be accessed below for further inspection:

http://www.blm.gov/style/medialib/blm/nm/programs/0/solid\_minerals/potash.Par.50489.File.dat/http\_\_\_w ww.doi.gov\_news\_pressreleases\_loader.cfm\_csModule=security\_getfile&pageid=332573.pdf



Jocelyn L. Buckley is a founding partner of Buckley & Turner, PLLC and focuses her practice on oil, gas, and mineral law. She is licensed in Texas, Pennsylvania and New York and has over twelve years of experience in the oil and gas industry as a landman and attorney. She is a graduate of Seton Hall University School of Law and is a proud Terp, having attended the University of Maryland, College Park.



T. C. Turner is a founding partner of Buckley & Turner, PLLC and specializes in oil, gas, and mineral law. He is licensed in Texas, Louisiana and New Mexico and is Board Certified by the Texas Board of Legal Specialization. He loves the practice of oil and gas law and particularly enjoys the more obscure nuances of New Mexico and Louisiana law. Though trained as a common law attorney at the University of Texas School of Law, he has come to appreciate the finer aspects of the Louisiana Civil Code.

# Buckley & Turner, PLLC

#### HAPL 28<sup>TH</sup> FALL SATURDAY SEMINAR

When: Saturday, October 15, 2016

Time: 8:00 am - 12:00 pm

Where: Percheron LLC 1904 W. Grand Parkway N., Ste. 200 Katy, TX 77449

**Cost:** \$60 for members and \$70 for non-members

Speakers: TBA

Register online at <a href="http://www.hapl.org/events/640/">http://www.hapl.org/events/640/</a>



# 2016 HAPL OFFSHORE **SEMINAR & RECEPTION**

November 8, 2016

Federal Reserve Building 1801 Allen Parkway Houston, TX 77019

Seminar: 1PM - 5PM Reception: 5PM - 7PM

\*Attendees must be registered 3 days prior to event and have a matching valid ID\*

\$50 HAPL Members \$100 Non Members

#### HAPL NEXT GENERATION LANDMAN SOCIAL RECAP & PICTURES

The Next Generation Landman "Bridging the Gap" Summer Social was held on Thursday, July 28th at Rebel's Honky Tonk. Over 200 Landmen attended, including several summer interns. We'd like to thank the following sponsors for their gracious support of the event:

#### Gold Sponsor Holland Services

HAPL Next Generation Landmann "Bridging The Gap". Social - July 28, 2016 Bulland Service Bulland Service Breen Status Whore & Rabert II & B&Batert Mergent Land Service Kabert Merek & Merson Batert II & B&Batert Mergent Land Service Kabert Merek & Merson Batert II & B&Batert Mergent Land Service Kabert Merek & Merson Batert II & B&Batert Mergent Land Service Kabert Merek & Merson Batert Merekannet Lick Land Hedessood Gottem Arabe McGalum Deplarts & Batert II & Bergent Lick Mergent Land Service Kabert Merekannet Lick Mergent Land Service Kabert Me <u>Silver Sponsors</u> EP Energy Surprise Valley Resources Slattery, Marino & Roberts BHP Billiton Newport Land Services Kuiper, Wheat & Associates Bode & Werner Oasis Petroleum Miller Land Professionals Travis Property Management, LLC Gordon Arata McCollam Duplantis & Eagan

Thank you to everyone who came out and we hope to see you again next year!

2016 Next Generation Landman Social Committee Temple Anderson, Co-Chair, Matt Brennan, Co-Chair, Hunter Arbuckle and Matt Bruns



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54 <sup>th</sup> Annual HAPL Golf Tournament Monday, November 14, 2016 Kingwood Country Club Justin Ezell, Apache Corporation, Chairman LIMITED TO THE FIRST <u>512</u> GOLFERS; 4 COURSES (ALL AT KCC)						
ENTRY FEE:	\$130/HAPL Member; \$150/Non-Member (Entry fee includes green fees, 2 mulligans, carts, range balls, beverages and luncheon)					
REGISTRATION:	<b>DEADLINE IS NOVEMBER 7, 2016 OR WHEN TOURNAMENT IS FULL.</b> Registration is on a first come, first serve basis and you are not considered registered until the entry fee is received. A wait list will be established for paid entries exceeding the limit. The tournament is open to all HAPL members and their guests. <u>At least one (1) HAPL member will be required per each 4-man team.</u> A <u>Team Representative</u> must be designated ( <u>must be an HAPL member</u> ) and must have his/her contact information below. That person will be notified of his team's respective flight and hole assignment. It will be the responsibility of that person to notify the other members of his/her team prior to tournament day. Registration refunds will only be given for cancellations made by Monday, October 31 <sup>st</sup> .					
TOURNAMENT DAY:	Check-in will begin for all golfers at 7:30 a.m. on Monday, November 14, 2016 at the Kingwood Country Club Clubhouse. We are using all four courses at Kingwood. <u>ALL GOLFERS MUST CHECK-IN BEFORE PLAYING</u> . The driving range will be open and snacks and coffee will be available. The tournament will begin with a shotgun start promptly at 9:00 a.m. Rush hour traffic is always bad, so please plan accordingly to arrive early. Vacancies as a result of late arrivals or no-shows will be filled by the wait list beginning at 8:45 a.m. These courses require soft spike golf shoes.					
FORMAT:	4-man Scramble. Select/register your team or let the Golf Committee place you on a team.					
MULLIGANS:	Two mulligans per person are included in your registration fee and can be used for any shot on any hole.					
HANDICAPS:	Teams are no longer flighted by handicaps, they are grouped by teams in the order registrations are received.					
LUNCHEON:	The luncheon and awards presentation will be held at the conclusion of tournament play. There will be a pre- drawing for door prizes; <b>YOU MUST BE PRESENT TO WIN A DOOR PRIZE.</b> You can purchase a luncheon only ticket for \$25/person; this does not include your name in the door prizes drawing.					
<b>QUESTIONS/PROBLEMS</b> : Please contact Justin Ezell (281) 302-2531 or the HAPL Office – Diane Snyder (713) 622-6868.						
Attention: Justin 2000 Post Oak Bly Houston, TX 7705			I MAKE CHECKS PAYABLE TO: <u>"HAPL</u> " te 100			
PLEASE PRINT OR TYPE Team Member (\$150 Cost/player	Company		Shirt Size	e <mark>Circle One</mark> : Member (\$130)	OR Guest	
*				Member / <mark>Team Representative</mark>	\$130	
					ć	
				Member / Guest	\$	
				Member / Guest	\$	
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* <mark>Team Representative</mark> ( <b>must have contact information or you will not be notified of your flight or reschedules)</b> Work phone: Fax #: Email:Email:Email:						
TOTAL AMOUNT OF LUNCHEONS @ \$25/Non-Golfer:          TOTAL AMOUNT ENCLOSED:       Check #						

## 2016 HAPL GOLF TOURNAMENT MONDAY, NOVEMBER 14, 2016 SPONSORSHIP PACKAGES

# COMPANY REPRESENTATIVES: PLEASE SUPPORT THE 2016 HAPL GOLF TOURNAMENT THROUGH ONE OF THE FOLLOWING SPONSORSHIPS:

**HOLE SPONSORS** (\$500) - These sponsors will have their company's name displayed on the tee box on one hole of one course used in the tournament. Sponsors of 2 or more holes receive the following discounts: **4 holes (1 on all 4 courses) - \$1,500; 3 holes - \$1,000; 2 holes - \$750**.

<u>**PAR 3 HOLE SPONSORS (INCLUDES HOLE IN-ONE CONTEST)</u></u> (\$600 per hole) – A hole in one wins an incredible golf vacation at one of eight of the world's finest golf destinations. Your company name will appear on the tee box as the sponsor of this contest on one of the par 3's on one of the four courses used in the tournament. (1 per course)</u>** 

**LONGEST DRIVE SPONSOR** (\$500 per hole) – Have your company's name displayed on the tee box of a selected hole as the sponsor of Longest Drive Contest (1 per course)

<u>CLOSEST TO THE PIN SPONSOR</u> (\$500 a hole) – Have your company's name displayed on the tee box of a selected hole as the sponsor of the Closest to the Pin contest. (1 per course)

**LUNCHEON SPONSOR** (\$1,000) – This sponsorship will help offset the costs of our luncheon and the companies will have their name prominently displayed in the banquet facility. (4 only)

**DRIVING RANGE SPONSOR** (\$1,500) – This sponsor will have its name displayed on the Kingwood driving range. (2 only)

**BEVERAGE CART SPONSOR** (\$2,000) – This sponsor will have their company's name, logo and other pertinent information displayed on four beverage carts (One cart on each of the four courses). (4 only)

**TENT SPONSORSHIP** - If your company would like to have a tent placed outside the registration around the putting green and driving range serving food or adult beverages I would be pleased to discuss the various possibilities. It's a great way to get more interaction between players and sponsors. You will need to purchase items from KCC restaurant, I can get you in touch with the representative to discuss.

GOLD SPONSOR (\$1000)

SILVER SPONSOR (\$750)

**BRONZE SPONSOR** (\$500)

All sponsors will have their names listed on large Sponsor Boards which will be displayed at the check-in desk and in the banquet room during the lunch/awards ceremony. Sponsors will also be recognized in the monthly Newsletter as well as on our website.

Questions? Ideas? Please contact:

• Justin Ezell 281-302-2531 justin.ezell@apachecorp.com

## 2016 HAPL GOLF TOURNAMENT MONDAY, NOVEMBER 14, 2016 SPONSOR REGISTRATION FORM

Date:
Contact Name:
Company:
Mailing Address:
City, State Zip Code:
Telephone No.:
E-mail Address:
Amount of Check: \$
Sponsor Package Desired: (Reserve ASAP*)
PLEASE MAKE YOUR CHECK PAYABLE TO: HAPL RETURN YOUR CHECK AND THIS COMPLETED FORM TO: Justin Ezell Apache Corporation 2000 Post Oak Boulevard, Suite 100 Houston, Texas 77056 NOTE: REGISTRATION DEADLINE IS WEDNESDAY, NOVEMBER 9 <sup>th</sup> , 2016 *To reserve your sponsorship now, please scan and send your selection to (to justin.ezell@apachecorp.com.
Please follow-up your scan by mailing your check with this completed form immediately. PLEASE SEE THE SPONSORSHIPS AVAILABLE ON THE FIRST PAGE.
Justin Ezell, Chairman 2016 HAPL Golf Tournament Committee HAPL THANKS YOU FOR YOUR SPONSORSHIP AND SUPPORT!



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#### HAPL SERVICE COMMITTEE

## Calling all Volunteers!

## **Become an HAPL Service Committee Member!**

Are you interested in impacting the Greater Houston Community? Do you enjoy volunteering and helping others while becoming more involved with HAPL?

Then consider joining the HAPL Service Committee!

The Service Committee meets monthly to discuss upcoming events, organize volunteers and propose non-profit organizations for HAPL to support. Our annual volunteer events include the Goldberg BBQ and Bingo Night, the Brookwood Softball Game and Lunch, and the Impact A Hero Gala.

For more information on becoming a Service Committee Member, contact Mimi McGehee at mrm1915@aol.com or Erica Adkins at Erica.Adkins@conocophillips.com



#### HAPL SERVICE COMMITTEE

The 2015-2016 HAPL Service Committee's last grant was to the American Red Cross of the Coastal Bend in the amount of five thousand dollars (\$5,000.00). The committee was unsure how many HAPL members and their families had been affected by the major flooding in the past year, but knew that some members would benefit from this donation.

Since the "Tax Day Flooding" operations began in Texas - more than 800 Red Cross agencies have helped to:

- Open 37 shelters with more than 1,000 overnight stays
- Served more than 22,500 meals and snacks
- Distributed more than 18,800 relief items
- Provided more than 1,300 health and mental health contacts to individuals and families in need

The April flooding cost the Red Cross at least \$6 million and there has been some flooding since then. The Red Cross will remain in impacted communities in the months to come to help those families recover both physically and emotionally from yet another devastating flood event in the Houston metropolitan area.

If you, your family or members of your extended family, have been affected by the floods that occurred during 2015-2016 in the Houston area, the committee and the membership of HAPL hopes that your recovery has been without issue, but we are sure the services of the Red Cross of Coastal Bend were available to you, if needed.





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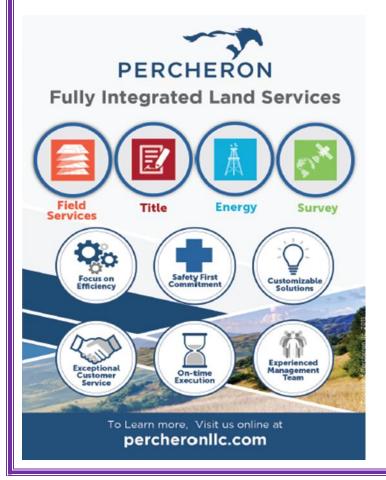


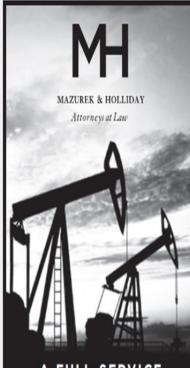
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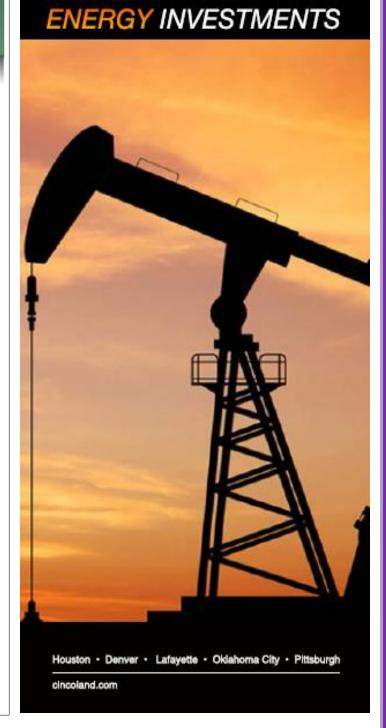
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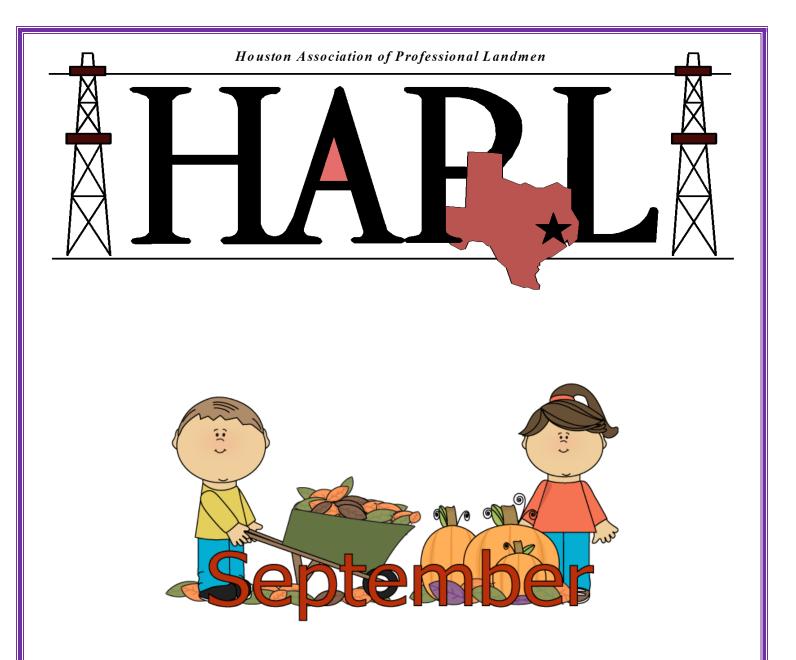
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HAPL Executive Administrator/

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